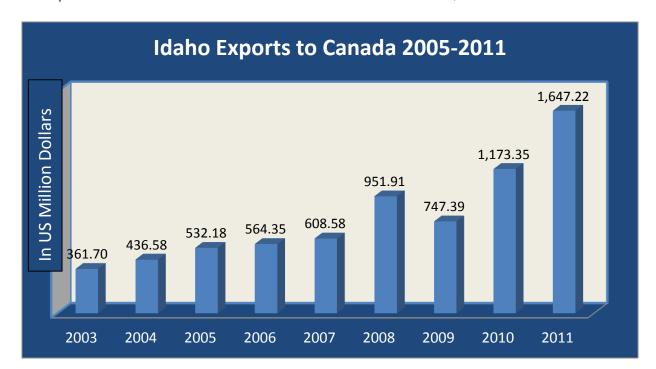


## 2011 Idaho Exports to Canada



## **Idaho - Canada Trade Highlights**

- 1. Canada was Idaho's largest export destination for 2011.
- 2. Idaho's trade with Canada increased by 40.39% from 2010, with a total of \$1.65 billion.
- 3. Canada imported over 122% more silver in 2011 than in 2010 worth \$441.79 million.



## 2011 Export Industries to Canada (percentage of total) Primary Metal Mfg 26.88% Minerals & Ores 13.89% Chemicals 16.34% Food Manufacturers and Agricultural Products 7.55% Machinery, including electrical 6.89% Furniture and Bedding 5.46% Wood Products 4.93% Transportation Equipment 4.70% All Others 13.36%

## **2010 Industry Percentages**

- Silver & Gold 17.21%
- Chemicals 17.01%
- Minerals and Ores 13.30%
- Transportation Equipment 13.00%
- Food Manufacturers 8.48%
- Wood Products 6.60%
- Agricultural Products 4.75%
- Machinery, except electrical 4.51%
- Computer & Electronic Products 4.21%
- All Others 10.92%

| U.S. State Exports to Canada (Transport Mode: All Transport Modes) Via State: Idaho |                         |                  |            |            |          |  |  |
|---|-------------------------|------------------|------------|------------|----------|--|--|
| Commodity: Total, All Commodity Chapters  |                         |                  |            |            |          |  |  |
| Commodity   | Description             | In US\$ Millions |            |            | 0/       |  |  |
| Commodity   |                         | 2009             | 2010       | 2011       | %∆ 11/10 |  |  |
|   | Total Exports to Canada |                  | \$1,173.35 | \$1,647.22 | 40.39%   |  |  |

| Commodity | Description                             | In US\$ Millions |               |              | %Δ 11/10 |
|-----------|---|------------------|---------------|--------------|----------|
| Commodity |   | 2009             | 2010          | 2011         | %Δ 11/10 |
|           | High Tech                               | \$ 98.47         | \$ 115.21     | \$ 119.46    | 3.11%    |
|           | Electrical Machinery And Equipment And  |                  |               |              |          |
| 85        | Parts Thereof; Sound Recorders And      | \$42.06          | \$47.00       | \$39.23      | -16.55%  |
| 65        | Reproducers, Television Recorders And   | \$42.96          | \$47.02 \$39. | φ39.23       | -10.55%  |
|           | Reproducers, Parts And Accessories      |                  |               |              |          |
|           | Nuclear Reactors, Boilers, Machinery    |                  | \$64.34       | \$73.99      | 15.01%   |
| 84        | And Mechanical Appliances; Parts        | \$51.27          |               |              |          |
|           | Thereof                                 |                  |               |              |          |
|           | Optical, Photographic, Cinematographic, |                  |               |              |          |
| 00        | Measuring, Checking, Precision, Medical | ¢4.07            | <b>\$4.54</b> | <b>#C 04</b> | 20.200/  |
| 90        | Or Surgical Instruments And Apparatus;  | \$4.27           | \$4.51        | \$6.24       | 38.38%   |
|           | Parts And Accessories Thereof           |                  |               |              |          |

| Common ditu | Description                                |                | In US\$ Millions |          |            |
|-------------|--|----------------|------------------|----------|------------|
| Commodity   |  | 2009           | 2010             | 2011     | - %Δ 11/10 |
|             | Food & Agriculture                         | \$124.66       | \$155.76         | \$170.90 | 9.72%      |
| 07          | Edible Vegetables And Certain Roots        | <b>\$24.42</b> | ¢25.77           | ¢20.20   | 0.760/     |
| 07          | And Tubers                                 | \$24.13        | \$25.77          | \$28.28  | 9.76%      |
| 20          | Preparations Of Vegetables, Fruit, Nuts,   | ¢46 57         | ¢20.40           | ¢22.26   | 0.60%      |
| 20          | Or Other Parts Of Plants                   | \$16.57        | \$20.40          | \$22.36  | 9.60%      |
| 11          | Milling Industry Products; Malt; Starches; | \$4.47         | \$5.26           | \$4.86   | -7.77%     |
| 11          | Inulin; Wheat Gluten                       |                |                  |          |            |
|             | Oil Seeds And Oleaginous Fruits;           |                | фэр <u>гэ</u>    | \$27.45  | -10.95%    |
| 12          | Miscellaneous Grains, Seeds And Fruits;    | \$20.71        |                  |          |            |
| 12          | Industrial Or Medicinal Plants; Straw And  | φ20.71         | \$30.83          |          |            |
|             | Fodder                                     |                |                  |          |            |
| 02          | Meat And Edible Meat Offal                 | \$0.56         | \$0.75           | \$0.023  | -96.93%    |
| 21          | Miscellaneous Edible Preparations          | \$19.61        | \$21.36          | \$21.66  | 1.43%      |
| 10          | Cereals                                    | \$0.06         | \$0.23           | \$0.22   | -5.14%     |

| 23 | Residues And Waste From The Food Industries; Prepared Animal Feed  | \$1.05   | \$1.63   | \$2.79   | 71.39%    |
|----|--|----------|----------|----------|-----------|
| 03 | Fish And Crustaceans, Molluscs And Other Aquatic Invertebrates   | \$1.21   | \$1.09   | \$0.83   | -24.05    |
| 19 | Preparations Of Cereals, Flour, Starch Or Milk; Bakers' Wares  | \$8.91   | \$9.02   | \$10.91  | 20.98%    |
| 35 | Albuminoidal Substances; Modified Starches; Glues; Enzymes   | \$8.26   | \$18.34  | \$ 24.36 | 32.8%     |
| 01 | Live Animals   | \$1.34   | \$ 1.46  | \$3.94   | 169.42%   |
| 16 | Edible Preparations Of Meat, Fish, Crustaceans, Molluscs Or Other Aquatic Invertebrates                              | \$ -     | \$0.75   | \$1.04   | 39.21%    |
| 17 | Sugars And Sugar Confectionary   | \$0.21   | \$0.15   | \$0.25   | 64.78%    |
| 08 | Edible Fruit And Nuts; Peel Of Citrus Fruit Or Melons  | \$0.09   | \$0.04   | \$0.04   | 13.12%    |
| 09 | Coffee, Tea, Mate And Spices   | \$0.55   | \$0.48   | \$0.31   | -35.99%   |
| 15 | Animal Or Vegetable Fats And Oils And<br>Their Cleavage Products; Prepared<br>Edible Fats; Animal Or Vegetable Waxes | \$ 11.37 | \$ 10.85 | \$10.54  | -2.82%    |
| 05 | Products Of Animal Origin, Nesoi   | \$0.02   | \$0.13   | \$0.08   | -36.58%   |
| 06 | Live Trees And Other Plants; Bulbs, Roots And The Like; Cut Flowers And Ornamental Foliage                           | \$0.85   | \$1.43   | \$1.16   | -18.91%   |
| 18 | Cocoa And Cocoa Preparations   | \$0.06   | \$0.01   | \$0.02   | 35.77%    |
| 13 | Lac; Gums; Resins And Other Vegetable Saps And Extracts  | \$0.04   | \$0.03   | \$0.01   | -61.33%   |
| 22 | Beverages, Spirits And Vinegar   | \$0.010  | \$0.013  | \$0.26   | 1,866.17% |

| Commodity | Description   | In US\$ Millions |          | %Δ 11/10 |           |
|-----------|---|------------------|----------|----------|-----------|
|           | Description   | 2009             | 2010     | 2011     | 70Δ 11/10 |
|           | Wood & Building Materials   | \$ 39.5          | \$ 69.80 | \$ 83.08 | 16.70%    |
| 44        | Wood And Articles Of Wood; Wood<br>Charcoal   | \$26.00          | \$54.2   | \$64.78  | 19.36%    |
| 47        | Pulp Of Wood Or Other Fibrous Cellulosic Material; Recovered (Waste And Scrap) Paper And Paperboard | \$0.58           | \$0.139  | \$1.89   | 1,256.30% |

| 48 | Paper And Paperboard; Articles Of Paper | \$12.9 | \$15.40 | \$16.52 | 7.29% |
|----|---|--------|---------|---------|-------|
| 40 | Pulp, Paper Or Paperboard               |        |         |         |       |

| Commodity   | Description |                | In US\$ Millions |          |        |
|-------------|-------------|----------------|------------------|----------|--------|
|             | Description | 2009 2010 2011 | 2011             | %Δ 11/10 |        |
| Fertilizers |             | \$50.99        | \$ 93.64         | \$ 1.38  | 46.93% |
| 31          | Fertilizers | \$50.99        | \$93.56          | \$137.59 | 46.93% |

| Commodity | Description                                | In US\$ Millions |          |         | %Δ 11/10  |
|-----------|--|------------------|----------|---------|-----------|
| Commodity | Description                                | 2009             | 2010     | 2011    | 70Δ 11/1U |
|           | Transportation Equipment                   | \$43.31          | \$158.74 | \$86.86 | -45.28%   |
|           | Railway Or Tramway Locomotives,            |                  |          |         |           |
| 86        | Rolling Stock, Track Fixtures And          | \$6.82           | \$108.56 | \$31.34 | -71.13%   |
| 00        | Fittings, And Parts Thereof; Mechanical    |                  |          |         |           |
|           | Etc. Traffic Signal Equipment Of All Kinds |                  |          |         |           |
|           | Vehicles, Other Than Railway Or            | <b>^</b>         | 4        | 4.4     |           |
| 87        | Tramway Rolling Stock, And Parts And       | \$29.32          | \$41.02  | \$46.18 | 12.58%    |
|           | Accessories Thereof                        |                  |          |         |           |
| 88        | Aircraft, Spacecraft, And Parts Thereof    | \$4.45           | \$5.25   | \$5.29  | 0.85%     |
| 89        | Ships, Boats And Floating Structures       | \$2.73           | \$3.92   | \$4.05  | 3.31%     |

| Commodity | Description                               | In US\$ Millions |         |         | %Δ 11/10 |
|-----------|---|------------------|---------|---------|----------|
| Commodity | Description                               | 2009             | 2010    | 2011    | %Δ 11/10 |
|           | Fabricated Metal Products                 | \$11.57          | \$13.36 | \$18.92 | 41.66%   |
| 72        | Iron & Steel (Ferroalloys, Ferrous Waste  | \$0.073          | \$0.223 | \$0.14  | -38.04%  |
| 12        | & Scrap)                                  |                  |         |         |          |
|           | Iron & Steel Products (Tubes, Pipes,      | \$4.17           | \$4.91  | \$8.52  | 70 50/   |
| 73        | Doors, Windows, Structures & Parts of     |                  |         |         | 73.5%    |
|           | Structures of Iron & Steel)               |                  |         |         |          |
|           | Aluminum & Aluminum Products (Nails,      | <b>*</b> • • • • | \$1.08  |         |          |
| 76        | Tacks, Screws, Aluminum Waste &           | \$0.67           |         | \$0.94  | -12.82%  |
|           | Scrap, Aluminum Plates, Sheets & Strip)   |                  |         |         |          |
|           | Miscellaneous Articles of Base Metal      | <b>.</b>         | 40.00   | 40.00   |          |
| 83        | (Mountings, Fittings, Hinges, Wire, Rods, | \$2.67           | \$2.86  | \$3.63  | 26.85%   |
|           | Coated Electrodes of Base Metal)          |                  |         |         |          |

| 93 | Arms & Ammunition (Rifle and Shotgun | \$3.20 | \$3.69 | \$5.06 | 36.98% |
|----|--------------------------------------|--------|--------|--------|--------|
| 93 | Cartridges, Gun Parts)               |        |        |        |        |

| Common a distric      | Description                                | In US\$ Millions |        | %Δ 11/10 |          |
|-----------------------|--|------------------|--------|----------|----------|
| Commodity             | Description                                | 2009             | 2010   | 2011     | %Δ 11/10 |
| Hides & Leather goods |  | \$0.428          | \$1.79 | \$1.31   | -27.08%  |
| 4.4                   | Raw Hides And Skins (Other Than            | \$0.047          | \$1.47 | \$0.703  | -52.18%  |
| 41                    | Furskins) And Leather                      |                  |        |          |          |
|                       | Articles Of Leather; Saddlery And          |                  |        |          |          |
| 40                    | Harness; Travel Goods, Handbags And        | \$0.4            | \$0.33 | \$0.595  | 81.62%   |
| 42                    | Similar Containers; Articles Of Gut (Other |                  |        |          |          |
|                       | Than Silkworm Gut)                         |                  |        |          |          |

| Commodity | Description                                | In US\$ Millions |                 |          | %Δ 11/10  |
|-----------|--|------------------|-----------------|----------|-----------|
| Commodity | Description                                | 2009             | 2010            | 2011     | 70Δ 11/10 |
|           | Raw Minerals                               | \$249.34         | \$354.75        | \$673.23 | 89.78%    |
| 25        | Salt; Sulfur; Earths And Stone; Plastering | \$1.27           | \$2.08          | \$1.57   | -24.59%   |
| 25        | Materials, Lime And Cement                 |                  |                 |          |           |
|           | Ores, Slag And Ash (Lead or Copper         | <b>*</b> 400 00  | <b>*</b> 450.40 | 4000 70  | 40.400/   |
| 26        | Ores, Zinc Concentrates, Molybdenum        | \$120.02         | \$153.42        | \$228.78 | 49.12%    |
|           | Ore)                                       |                  |                 |          |           |
| 71        | Precious Stones & Metals (Silver, Gold)    | \$127.78         | \$199.16        | \$422.75 | 122.31%   |
|           | Copper & Copper Products (Nails, Tacks,    |                  |                 |          |           |
| 74        | Drawing Pins, Staples, Copper Plates,      | \$0.16           | \$0.102         | \$0.098  | -4.26%    |
|           | Sheets & Strip)                            |                  |                 |          |           |
| 75        | Nickel & Nickel Products (Nickel Bars,     | \$0.035          | \$0.015         | \$0.070  | 366.26%   |
| 75        | Rods, Profiles, Wire, Powders & Flakes)    |                  |                 |          |           |

| Commodity | Description  | In US\$ Millions |          |          | 0/ A 11/10 |
|-----------|--|------------------|----------|----------|------------|
|           |  | 2009             | 2010     | 2011     | %∆ 11/10   |
| Other     |  | \$130.10         | \$203.54 | \$358.31 | 76.03%     |
| 27        | Mineral Fuels, Mineral Oils And Products Of Their Distillation; Bituminous Substances; Mineral Waxes | \$1.42           | \$37.85  | \$63.79  | 68.53%     |

| 28 | Inorganic Chemicals; Organic Or<br>Inorganic Compounds Of Precious<br>Metals, Of Rare-Earth Metals, Of<br>Radioactive Elements Or Of Isotopes               | \$20.54 | \$35.78  | \$59.31  | 65.74%  |
|----|---|---------|----------|----------|---------|
| 29 | Organic Chemicals   | \$2.33  | \$2.84   | \$3.05   | 7.42%   |
| 30 | Pharmaceutical Products   | \$13.43 | \$13.68  | \$13.25  | -3.2%   |
| 32 | Tanning Or Dyeing Extracts; Tannins And<br>Derivatives; Dyes, Pigments And Other<br>Coloring Matter; Paints And Varnishes;<br>Putty And Other Mastics; Inks | \$0.028 | \$0.034  | \$0.020  | -39.09% |
| 33 | Essential Oils And Resinoids; Perfumery, Cosmetic Or Toilet Preparations  | \$5.49  | \$9.95   | \$19.21  | 93.05%  |
| 34 | Soap Etc.; Lubricating Products; Waxes, Polishing Or Scouring Products; Candles Etc., Modeling Pastes; Dental Waxes And Dental Plaster Preparations         | \$11.93 | \$11.73  | \$13.23  | 12.83%  |
| 36 | Explosives; Pyrotechnic Products; Matches; Pyrophoric Alloys; Certain Combustible Preparations  | \$0.46  | \$0.44   | \$0.18   | -59.07% |
| 38 | Miscellaneous Chemical Products (Insecticides, Fungicides, Doped Chemicals)   | \$19.1  | \$28.98  | \$69.31  | 139.15% |
| 39 | Plastic (Plastic Bags and Containers, Plastic Piping)   | \$13.55 | \$14.34  | \$16.54  | 15.36%  |
| 40 | Rubber (Tires)  | \$2.13  | \$1.14   | \$1.22   | 7.53%   |
| 46 | Manufactures Of Straw, Esparto Or Other Plaiting Materials; Basketware And Wickerwork   | \$0.030 | \$0.031  | \$0.002  | -90.5%  |
| 49 | Printed Books, Newspapers, Pictures And Other Printed Products; Manuscripts, Typescripts And Plans  | \$0.43  | \$0.45   | \$1.03   | 129.43% |
| 54 | Manmade Filaments, Including Yarns And Woven Fabrics Thereof  | \$ -    | \$0.009  | \$0.0035 | -61.96% |
| 55 | Manmade Staple Fibers, Including Yarns And Woven Fabrics Thereof  | \$ -    | \$0.0026 | \$ -     | -100%   |
| L  |   |         | I        |          |         |

| 56 | Wadding, Felt And Nonwovens; Special<br>Yarns; Twine, Cordage, Ropes And<br>Cables And Articles Thereof                                   | \$0.079  | \$0.413  | \$0.397  | -3.81%  |
|----|---|----------|----------|----------|---------|
| 57 | Carpets And Other Textile Floor Coverings   | \$0.022  | \$0.088  | \$0.003  | -96.29% |
| 58 | Special Woven Fabrics; Tufted Textile Fabrics; Lace; Tapestries; Trimmings; Embroidery  | \$0.0051 | \$ -     | \$0.014  | n/a     |
| 59 | Impregnated, Coated, Covered Or Laminated Textile Fabrics; Textile Articles Suitable For Industrial Use                                   | \$0.056  | \$0.0503 | \$0.044  | -11.12% |
| 61 | Articles Of Apparel And Clothing Accessories, Knitted Or Crocheted  | \$0.10   | \$0.252  | \$0.105  | -58.4%  |
| 62 | Articles Of Apparel And Clothing Accessories, Not Knitted Or Crocheted  | \$0.36   | \$0.77   | \$0.45   | -41.39% |
| 63 | Made-Up Textile Articles Nesoi; Needlecraft Sets; Worn Clothing And Worn Textile Articles; Rags   | \$0.26   | \$0.208  | \$0.395  | 90.02%  |
| 64 | Footwear, Gaiters And The Like; Parts Of Such Articles  | \$0.014  | \$0.019  | \$0.139  | 622.37% |
| 65 | Headgear (Hats, Safety Headgear, Motorcycle Helmets, Athletic Headgear)   | \$0.037  | \$0.307  | \$0.33   | 8.71%   |
| 66 | Umbrellas, Sun Umbrellas, Walking-<br>Sticks, Seat-Sticks, Whips, Riding-Crops<br>And Parts Thereof                                       | \$ -     | 0.013    | \$ -     | -100%   |
| 70 | Glass & Glassware (Kitchenware, Drinking Glasses, Safety Glass)   | \$0.050  | \$0.284  | \$0.963  | 239.39% |
| 82 | Tools, Implements, Cutlery, Spoons And<br>Forks, Of Base Metal; Parts Thereof Of<br>Base Metal  | \$2.67   | \$2.86   | \$2.63   | 26.85%  |
| 91 | Clocks And Watches And Parts Thereof  | \$ -     | \$0.014  | \$0.0028 | -79.99% |
| 92 | Musical Instruments; Parts And<br>Accessories Thereof   | \$0.0497 | \$0.017  | \$0.0378 | 112.52% |
| 94 | Furniture; Bedding, Cushions Etc.; Lamps And Lighting Fittings Nesoi; Illuminated Signs, Nameplates And The Like; Prefabricated Buildings | \$27.197 | \$39.24  | \$89.98  | 129.27% |

| 95 | Toys, Games And Sports Equipment; Parts And Accessories Thereof           | \$0.609  | \$0.947  | \$0.949  | 0.15%   |
|----|---|----------|----------|----------|---------|
| 96 | Miscellaneous Manufactured Articles                                       | \$0.010  | \$0.0291 | \$0.029  | -0.85%  |
| 97 | Works Of Art, Collectors' Pieces And<br>Antiques                          | \$0.0487 | \$0.037  | \$0.0086 | -76.96% |
| 98 | Special Classification Provisions (Military Equipment, Repaired Products) | \$7.52   | \$7.42   | \$0.502  | -93.22% |